

WHAT ARE WE DOING?

Transitional Leadership =
Leading YOURSELF to, within AND
through transition.

Leading others THROUGH CHANGE - that's another topic for another day!



We ALL go through transition - and weve all felt the times that...

Feeling the Burn... OUT



HOURLY WAGE

Working more than you should - not worth it anymore





Less and less concerns you



SUNDAY NIGHT

Every night feels like Sunday night

LITTLE NOTHINGS



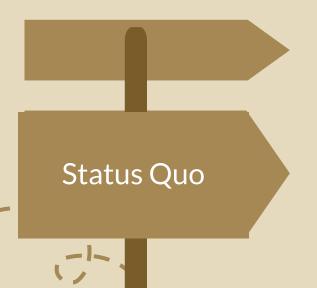
Little things add up

The Hamster Wheel

How will you know when to make a move?



IMPACT (NEED



Your accomplishments are leveling out:

• You perceive your impact is less than the opportunities for more.



It doesn't matter WHEN we start



It doesn't matter WHERE we start



All that matters is that WE START

-Simon Sinek

WHO ARE WE?

TRANSITIONAL LEADERSHIP

Preparing for the next step and making moves for growth



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GOALS OF TODAY:

We hope to help you navigate

PREPARING

How to get ready for the next opportunity.

DECIDING

How will you know when to make a move?

LEAPING

Making the move - landing on your feet

WHO ARE YOU, PROFESSIONALLY?

Often there are 3 types of people in an agency:



LIFESAVER

Agent of change and enjoys 'fixing' things.
Often the person who shakes thing up.



PASSENGER

Perfectly comfortable staying the course, following the plan and helping to get there.



HISTORIAN

Stable and constant, likes to be the person who "remembers when" for your agency.

Mentimeter

Instructions

Go to

www.menti.com

Enter the code

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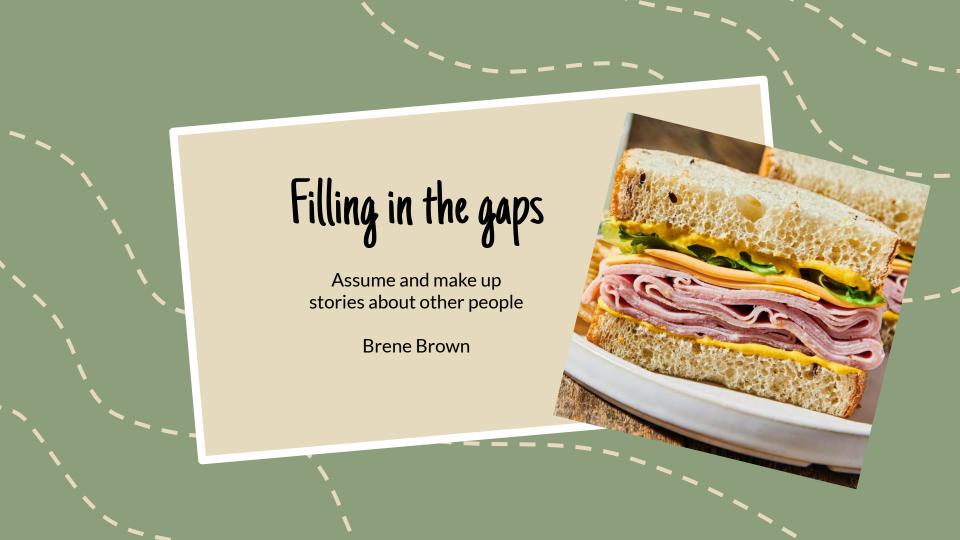


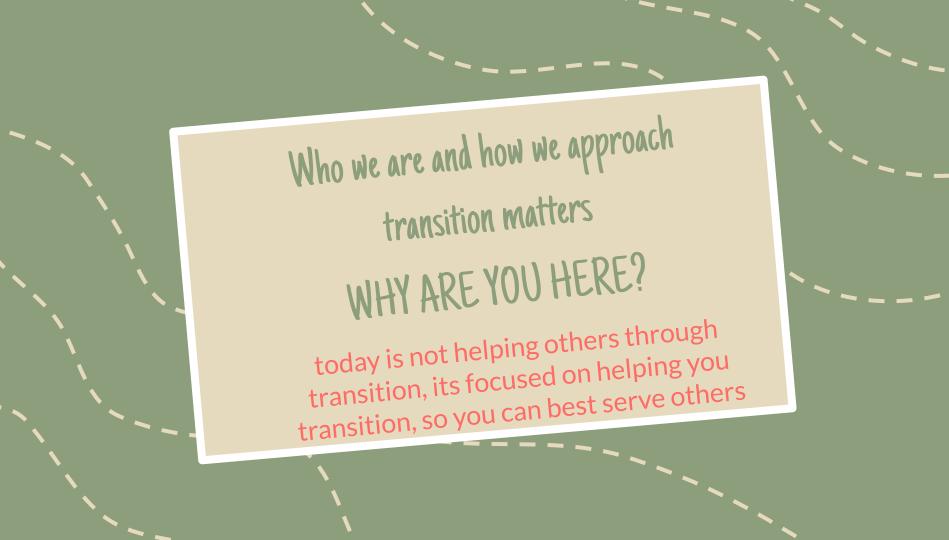
Or use QR code



THE GOOD AND THE BAD

	PERCEPTION	REALITY
LIFESAVER	All over the place, indecisive	Loves brainstorming, creative problem solving
PASSENGER	Checked out, not committed	Stays the course, works towards goals
HISTORIAN	Doesn't like change	Value consistency and lessons based past experiences











so that



you can serve others



tormula for success in going about doing your thing

Kemember, in order to get the next job you first have to do the job you have

Do it so well....you become invaluable

Do it so well...they have to reward you with more responsibility

Do it so well...other people come looking for you Do it so well...the team rallies around you



Something is happening

Significant situation vs. slow burn





Something is happening

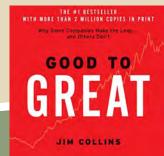
Feeling stuck vs. feeling inspired



ROY LILLEY



Chaos = Growth Opportunity







You can see your happiness

DREAM JOB

You can make an impact, you have the skills they need to make it better!

PATH CLEARS

A connection or a recruiter reaches out and peaks your interest.

BREAKOUT

What is a moment when something happened or something happens?

What did you do - how did you react?





Do you believe we are in a meritocracy?

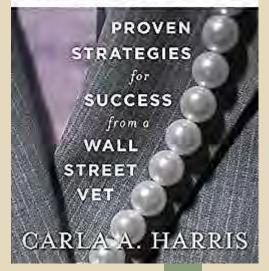
You can go straight to the top All you have to do is:

Work Hard Be Smart



Maximized Success

EXPECT TO WIN



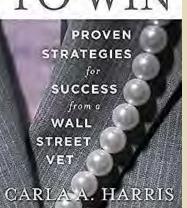
To maximize success you need

A Mentor A Sponsor

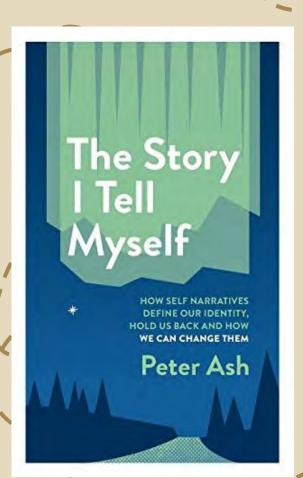
Someone who is carrying your paper, telling your story, when you're not in the room

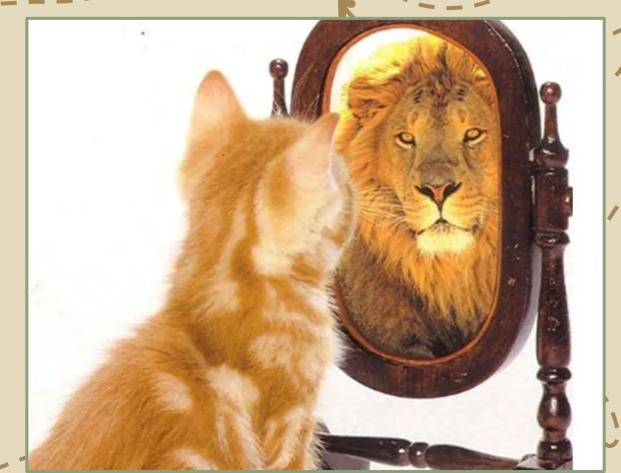
Ability to take risks (sometimes)





Over prepare, then go with the flow. Regina Brett







Extroverts

are energized by people, enjoy a variety of tasks, a quick pace, and are good at multitasking.



Introverts

often like working alone or in small groups, prefer a more deliberate pace, and like to focus on one task at a time.



Sensors

are realistic people who like to focus on the facts and details, and apply common sense and past experience to come up with practical solutions to problems.



Intuitives

prefer to focus on possibilities and the big picture, easily see patterns, value innovation, and seek creative solutions to problems.



Thinkers

tend to make decisions using logical analysis, objectively weigh pros and cons, and value honesty, consistency, and falmess.



Feelers

tend to be sensitive and cooperative, and decide based on their own personal values and how others will be affected by their actions.



Judgers

tend to be organized and prepared, like to make and stick to plans, and are comfortable following most rules.

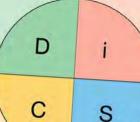


Perceivers

prefer to keep their options open, like to be able to act spontaneously, and like to be flexible with making plans.



- Direct
- Results-oriented
- Firm
- Strong-willed
- Forceful



INFLUENCE

- Outgoing
- Enthusiastic
- Optimistic
- High-spirited
- Lively

- Analytical Reserved
- Precise
- Private
- Systematic

- Even-tempered
 - Accommodating Patient
 - Humble
 - Tactful

STEADINESS

CONSCIENTIOUSNESS









SAGITTARIUS

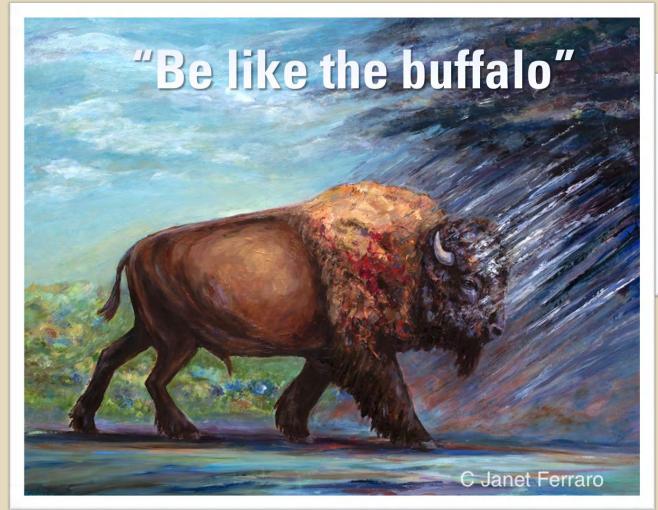
Doing your thing

Something Happens
Something is Happening

assess & prepare



Grow through your decision





"don't be a cow"

Breakout

How do you weather the storms?

Have you ever been a buffalo?

Have you ever been a cow?

What did you learn?

Doing your thing

Something Happens
Something is Happening

assess & prepare



Grow through your decision

SHOULD ISTAY OR SHOULD I GO?

But what if...



DECIDING

Time to stay





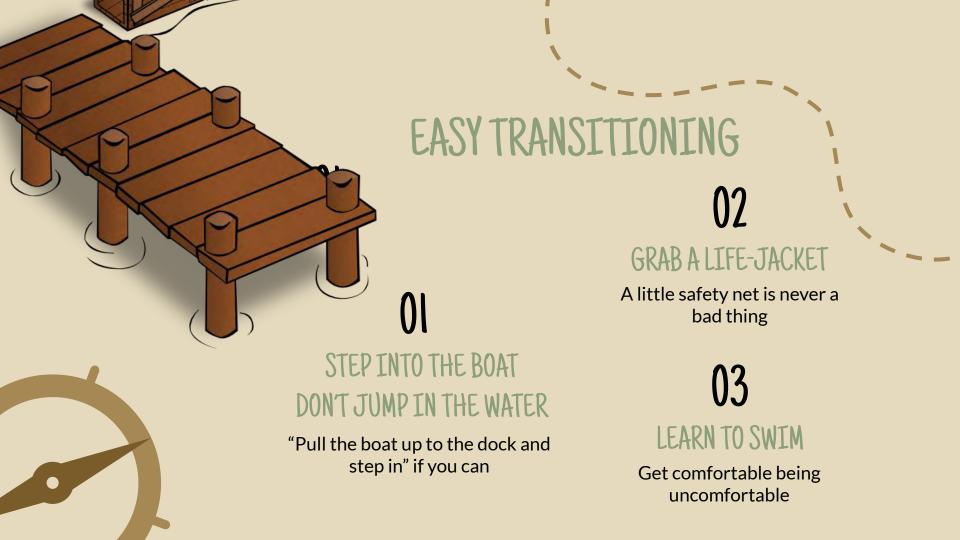




DECIDING

Time to go







FIND SOMEONE WHO WORKS THERE

FIND SOMEONE WHO KNOWS SOMEONE WHO WORKS THERE

FIND SOMEONE WHO KNOWS SOMEONE WHO KNOWS SOMEONE WHO WORKS THERE









LEAPING

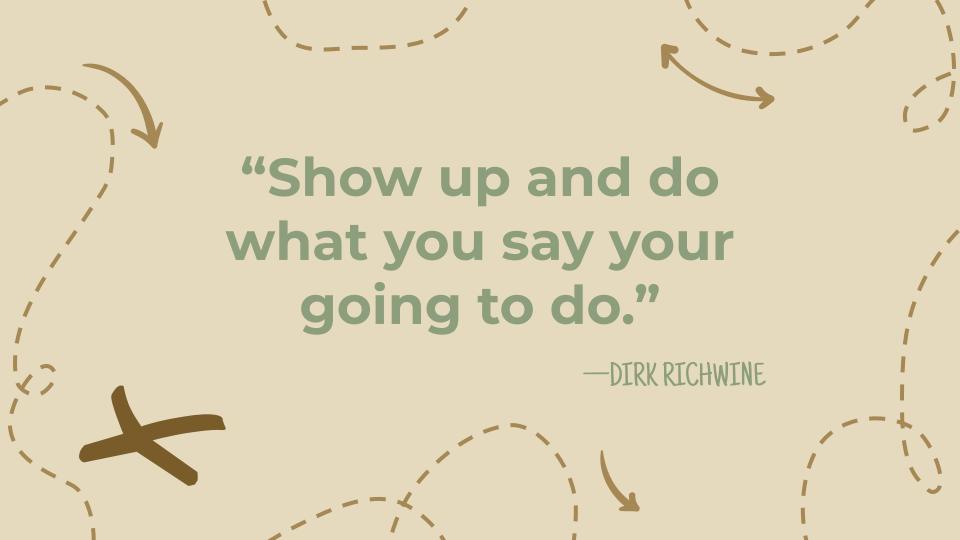
Making the move - landing on your feet



STARTING FRESH - CLEAN SLATE















Regardless of where you are...



Listen and learn to yourself.





Find people outside of your work to problem solve with - lonely at the top.

CONNECT



Be vulnerable - be you and allow yourself to be all in.

be you. do you. for you.

so you can serve those who NEED YOU to be the best version of... YOU

